

FINANCIAL STATEMENTS and SUPPLEMENTARY INFORMATION

**DECEMBER 31, 2023 and 2022** 

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### INDEPENDENT AUDITORS' REPORT

To the Board of Directors Neighborhood Legal Services of Los Angeles County

## **Opinion**

We have audited the accompanying financial statements of Neighborhood Legal Services of Los Angeles County (a nonprofit organization), which comprise the Statements of Financial Position as of December 31, 2023 and 2022, and the related Statements of Activities, Functional Expenses, and Cash Flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Neighborhood Legal Services of Los Angeles County as of December 31, 2023 and 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Neighborhood Legal Services of Los Angeles County and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Neighborhood Legal Services of Los Angeles County's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

## Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, Government Auditing Standards, and the Compliance Supplement for Audits of Legal Services Corporation (LSC) Recipients will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, Government Auditing Standards, and the Compliance Supplement for Audits of Legal Services Corporation (LSC) Recipients, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
  are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of Neighborhood Legal Services of Los Angeles County's internal control. Accordingly, no
  such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Neighborhood Legal Services of Los Angeles County's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

### Other Matters

## Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying Schedule of Revenue, Support, Expenses, and Changes in Net Assets for Legal Services Corporation ("LSC") Funds, and Schedule of Revenue, Support, and Expenses by Grant, are presented for purposes of additional analysis as required by LSC Audit Guide for Recipients and Auditors, and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

## Report on Summarized Comparative Information

We have previously audited Neighborhood Legal Services of Los Angeles County's 2022 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated April 27, 2023. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2022, is consistent, in all material respects, with the audited financial statements from which it has been derived.

## INDEPENDENT AUDITORS' REPORT

continued

## Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated April 25, 2024, on our consideration of Neighborhood Legal Services of Los Angeles County's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Neighborhood Legal Services of Los Angeles County's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Neighborhood Legal Services of Los Angeles County's internal control over financial reporting and compliance.

Pasadena, California April 25, 2024

Harrington Group

# STATEMENTS OF FINANCIAL POSITION December 31, 2023 and 2022

	2023	2022
ASSETS		
Cash	\$ 2,249,115	\$ 3,042,216
Clients' trust deposits (Note 2)	425,391	1,084,466
Total cash	2,674,506	4,126,682
Grants and other receivables	6,140,921	4,341,561
Pledges receivable, net (Note 4)	43,112	3,185
Prepaid expenses and deposits	174,211	179,349
Investments (Note 5)	15,629,104	5,017,967
Property and equipment (Note 6)	1,948,009	2,133,823
Right of use assets - operating leases (Note 10)	932,068	954,786
TOTAL ASSETS	\$ 27,541,931	\$ 16,757,353
LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts payable	\$ 2,258,752	\$ 1,555,051
Accrued liabilities (Note 7)	1,318,098	1,865,573
Accrued unemployment liability (Note 8)	183,901	155,207
Refundable advances	1,907,163	1,607,896
Refundable advances - LSC basic field grant (Note 2)	2,841,994	2,010,152
Line of credit (Note 9)	_,0 12,77 1	_,010,102
Notes payable (Note 10)	_	-
Lease liability - operating leases (Note 10)	949,802	975,913
TOTAL LIABILITIES	9,459,710	8,169,792
NET ASSETS		
Without donor restrictions	7,687,595	7,072,991
Without donor restrictions-board designated (Note 12)	10,238,034	1,044,977
With donor restrictions (Note 12)	156,592	469,593
TOTAL NET ASSETS	18,082,221	8,587,561
TOTAL LIABILITIES AND NET ASSETS	\$ 27,541,931	\$ 16,757,353

## STATEMENTS OF ACTIVITIES

For the years ended December 31, 2023 and 2022

			December 31, 2023				December 31, 2022						
	Without Donor		With Donor				Wi	thout Donor	Wi	th Donor			
	Restrictions		Restrictions			Total	R	Lestrictions	Re	strictions		Total	
REVENUE AND SUPPORT	·			_				_				_	
Government contracts (Note 16)	\$	21,468,486	\$	4,640,457	\$	26,108,943	\$	17,145,172	\$	4,815,078	\$	21,960,250	
Contributions		7,484,640		57,543		7,542,183		728,308		214,683		942,991	
Donated materials and services (Note 2)		1,694,022				1,694,022		1,602,146				1,602,146	
Foundations		660,797				660,797		2,028,457				2,028,457	
Income from investments		477,283				477,283		5,167				5,167	
Attorney fees and costs		332,329				332,329		133,272				133,272	
Fellowship income		205,517				205,517		107,094				107,094	
Special events		178,369				178,369		161,510				161,510	
Other revenue		77,723				77,723		14,062				14,062	
Rental income		69,552				69,552		67,856				67,856	
Gain on right-of-use asset termination		9,356				9,356		-				-	
Net assets released from restrictions (Note 12)		5,011,001		(5,011,001)				5,008,344		(5,008,344)			
TOTAL REVENUE AND SUPPORT		37,669,075		(313,001)		37,356,074		27,001,388		21,417		27,022,805	
Program services		27,528,176				27,528,176		23,511,004				23,511,004	
Management and general		3,081,669				3,081,669		2,398,557				2,398,557	
Fundraising		803,899				803,899		643,422				643,422	
TOTAL EXPENSES		31,413,744				31,413,744		26,552,983				26,552,983	
CHANGE IN NET ASSETS BEFORE OTHER CHANGES		6,255,331		(313,001)		5,942,330		448,405		21,417		469,822	
OTHER CHANGES													
Employee retention credit (Note 14)		3,552,330				3,552,330						-	
CHANGE IN NET ASSETS		9,807,661		(313,001)		9,494,660		448,405		21,417		469,822	
NET ASSETS, BEGINNING OF YEAR		8,117,968		469,593		8,587,561		7,669,563		448,176		8,117,739	
NET ASSETS, END OF YEAR	\$	17,925,629	\$	156,592	\$	18,082,221	\$	8,117,968	\$	469,593	\$	8,587,561	

### STATEMENTS OF FUNCTIONAL EXPENSES For the year ended December 31, 2023

Program Services

		Housing and			Medical Legal		Clean		Total			
	General Leg	al Eviction	Self Help		Community	Domestic	Slate	Disaster	Program	Management		Total
	Services	Defense	Centers	Health	Partnership	Violence	Initiative	Relief	Services	and General	Fundraising	Expenses
Salaries and wages	\$ 4,932	352 \$ 2,954,372	2 \$ 1,732,557	\$ 1,236,991	\$ 1,083,743	\$ 1,196,270	\$ 481,265	\$ 76,475 \$	13,694,025	\$ 1,814,624	\$ 357,209	\$ 15,865,858
Payroll taxes and employee benefits	1,370	716 844,051	502,616	355,481	314,202	350,770	139,621	22,485	3,899,942	527,636	85,232	4,512,810
Total personnel costs	6,303	068 3,798,423	3 2,235,173	1,592,472	1,397,945	1,547,040	620,886	98,960	17,593,967	2,342,260	442,441	20,378,668
Sub-grants	458	105 2,053,918	3 1,111,967	128,586	1,132,097		59,000		4,943,673			4,943,673
Donated materials and services (Note 2)	957	872 229,290	279,678	11,769		60,658	28,275		1,567,542	126,480		1,694,022
Professional fees	1,192	081 14,695	5,423	1,086	7,236	5,988	37		1,226,546	204,122	125,902	1,556,570
Occupancy	348	721 87,794	25,222	35,491	22,514	33,070	8,705		561,517	104,127	7,795	673,439
Office supplies and expense	140	634 40,294	51,125	8,651	7,439	8,442	2,697		259,282	32,182	35,979	327,443
Software leases and equipment rental	138	276 25,570	15,975	13,979	9,943	10,302	2,344		216,395	86,037	3,868	306,300
Telephone	122	254 58,151	35,823	18,292	20,672	19,426	6,074		280,692	10,466	4,983	296,141
Depreciation	197	628 4,545	;						202,173	73,824		275,997
Travel and training	110	443 31,199	1,436	340	2,836	2,208	1,364		149,826	34,935	2,209	186,970
Special events									-		154,608	154,608
Insurance	48	151 22,583	10,541	8,228	5,310	9,443	2,927		107,183	6,871	1,966	116,020
Dues and subscriptions	91	792 5,571	2,426	788	197				100,774	4,300	2,513	107,587
Miscellaneous	34	913 3,441	1,739	90	676	31	983		41,873	40,332	14,993	97,198
Meetings and events	61	483 448	3 182	185	480	(360)			62,418	15,733	6,642	84,793
Direct client assistance	32	141				45,660			77,801			77,801
Litigation	33	139 34,659	241	679	2,284	542	1,374		72,918			72,918
Library maintenance	26	170 13,249	10,525	5,658	3,364	3,172	1,458		63,596			63,596

## STATEMENTS OF FUNCTIONAL EXPENSES For the year ended December 31, 2022 continued

Program Services

								Program 5	ervices														
			Н	ousing and					Me	dical Legal			Clean				Total						
	Ge	neral Legal		Eviction	Self He	elp			C	ommunity	Γ	Oomestic	Slate		Disaster		Program	M	anagement				Total
		Services	_	Defense	Cente	rs	1	Health	P	artnership		Violence	Initiative	_	Relief	_	Services	aı	nd General	Fu	ndraising	I	Expenses
Salaries and wages	\$	4,441,473	\$	2,287,924	\$ 1,432	2,427	\$	1,032,060	\$	879,790	\$	814,080	\$ 276,934	\$	150,027	\$	11,314,715	\$	1,576,706	\$	246,445	\$	13,137,866
Payroll taxes and employee benefits		1,201,023		661,323	414	1,083		299,700		253,632		239,438	80,541		43,790		3,193,530		513,132		71,617		3,778,279
Total personnel costs		5,642,496		2,949,247	1,840	5,510		1,331,760		1,133,422		1,053,518	357,475		193,817		14,508,245		2,089,838		318,062		16,916,145
Sub-grants		962,438		2,141,847	1,014	<b>1,</b> 190		128,523		920,288							5,167,286						5,167,286
Donated materials and services (Note 2)		988,132		240,268	99	,809		181,663				66,474	25,800				1,602,146						1,602,146
Professional fees		362,218		9,628	13	3,250		2,284		6,535		2,298	16		13,645		409,874		58,742		149,875		618,491
Occupancy		277,284		76,838	19	,785		30,058		19,988		25,026	7,517		341		456,837		60,188		7,854		524,879
Office supplies and expense		168,286		46,635	39	,754		5,040		5,531		9,075	1,157		246		275,724		24,195		8,166		308,085
Software leases and equipment rental		75,619		23,968	14	1,445		9,442		9,241		8,057	2,257		695		143,724		46,968		7,642		198,334
Telephone		128,188		43,998	27	7,573		14,660		12,819		12,437	4,255		1,143		245,073		2,240		5,288		252,601
Depreciation		189,783		10,812													200,595		73,824				274,419
Travel and training		66,148		13,140	1	,158		787		674		3,248	2,608				87,763		21,291		2,311		111,365
Special events																					129,839		129,839
Insurance		41,122		19,157	ç	,148		6,931		4,314		6,709	1,608		75		89,064		13,204		1,717		103,985
Dues and subscriptions		84,450		3,695		699				45					200		89,089		1,308		170		90,567
Miscellaneous		39,315		2,905	1	,168		179		520		218	151		35		44,491		5,761		11,130		61,382
Meetings and events		27,329		446		172		200				410			19,166		47,723		998		1,368		50,089
Direct client assistance		28,936										12,762					41,698						41,698
Litigation		31,343		12,393		339		577		158		2,351	444				47,605						47,605
Library maintenance		23,969	_	12,516		5,477		4,469		2,829	_	2,583	1,174	_	50		54,067			_			54,067
TOTAL FUNCTIONAL EXPENSES	\$	9,137,056	\$	5,607,493	\$ 3,094	1,477	\$	1,716,573	\$	2,116,364	\$	1,205,166	\$ 404,462	\$	229,413	\$	23,511,004	\$	2,398,557	\$	643,422	\$	26,552,983

## STATEMENTS OF CASH FLOWS For the years ended December 31, 2023 and 2022

	2023	2022
CASH FLOWS FROM OPERATING ACTIVITIES:	 _	 
Change in net assets	\$ 9,494,660	\$ 469,822
Adjustments to reconcile change in net assets to net cash		
provided by operating activities:		
Depreciation	275,997	274,419
Interest and dividends reinvested	(284,484)	(77,203)
(Gain) loss on investments	(192,799)	72,036
Amortization of right-of-use assets - operating leases	299,608	293,266
(Gain) on termination of right-of-use assets	(9,356)	-
(Increase) decrease in operating assets:		
Grants receivable	(1,799,360)	1,386,633
Pledges receivable	(39,927)	448
Prepaid expenses and deposits	5,138	(17,169)
Increase (decrease) in operating liabilities:		
Accounts payable	703,701	(804,053)
Accrued liabilities	(547,475)	103,894
Accrued unemployment liability	28,694	(34,824)
Refundable advances	299,267	(401,671)
Refundable advances - LSC	831,842	10,830
Reduction of lease liabilities - operating leases	 (293,645)	 (272,139)
NET CASH PROVIDED BY OPERATING ACTIVITIES	8,771,861	1,004,289
CASH FLOWS (TO) FROM INVESTING ACTIVITIES:		
Proceeds from sale of investments	3,950,270	3,419,000
Purchase of investments	(14,084,124)	(2,166,089)
Purchase of property and equipment	 (90,183)	 (18,100)
NET CASH (USED) PROVIDED BY INVESTING ACTIVITIES	(10,224,037)	1,234,811
NET (DECREASE) INCREASE IN CASH	(1,452,176)	2,239,100
CASH, BEGINNING OF YEAR	4,126,682	1,887,582
CASH, END OF YEAR	\$ 2,674,506	\$ 4,126,682
NON-CASH INVESTING AND FINANCING ACTIVITIES:		
Addition to right-of-use assets and liabilities in accordance with ASC 842 - office space	\$ 55,852	\$ -
Addition to right-of-use assets and liabilities in accordance with ASC 842 - copiers	\$ 328,894	\$ -
Right-of-use assets upon adoption of ASC 842 - office space	\$ -	\$ 947,663
Right-of-use assets upon adoption of ASC 842 - copiers	\$ -	\$ 300,389

NOTES TO FINANCIAL STATEMENTS

## 1. Organization

Neighborhood Legal Services of Los Angeles County ("NLSLA") is a California not-for-profit corporation organized for the purpose of providing free legal assistance on civil matters to low-income persons who reside in Los Angeles County, when they are unable to afford such services through customary channels.

NLSLA is funded by donations, grants, and contracts from federal, state, county, and municipal government, private foundations, corporations, and individuals.

Following the State of California COVID-19 protocols, NLSLA has been conducting business activities under the consideration of the social distancing and remote work opportunities. NLSLA continues to work in a hybrid office work environment in 2023.

## 2. Summary of Significant Accounting Policies

A summary of the significant accounting policies applied in the preparation of the accompanying financial statements is as follows:

### **Basis of Presentation**

The accompanying financial statements have been prepared on the accrual basis of accounting.

### Revenue and Revenue Recognition

NLSLA recognizes contributions when cash or other assets, an unconditional promise to give or a notification of beneficial interest is received. Conditional promises to give – that is, those with a measurable performance or other barrier and a right of return – are not recognized until the conditions on which they depend have been met.

A portion of NLSLA's revenue is derived from cost-reimbursable federal, state, county, city contracts and grants, which are conditioned upon certain performance requirements and/or the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when NLSLA has incurred expenditures in compliance with specific contract or grant provisions. Amounts received prior to incurring qualifying expenditures are reported as refundable advances in the Statement of Financial Position.

Per the Legal Services Corporation ("LSC") Program Letter 23-2, and in conjunction with Financial Accounting Standards Board (FASB") Accounting Standards Update ("ASU") 2018-08, LSC Basic Field Grant awards do not involve an exchange with recipients of commensurate value and the benefit to LSC is considered indirect because the grant serves the general public. As such, LSC considers its Basic Field Grant awards as non-exchange transactions/contributions. The LSC Basic Field Grant is reported in NLSLA's financial statements as "with donor restrictions" and as an increase to "with donor restrictions" net assets. LSC net assets can be released from restriction only when eligible expenses are incurred.

NOTES TO FINANCIAL STATEMENTS

## 2. Summary of Significant Accounting Policies, continued

In accordance with LSC Program Letter 23-2, unearned LSC Basic Field Grant is recorded in the Statement of Financial Position as refundable advances. The 2023 LSC Basic Field Grant Award is \$5,402,852, of which NLSLA has recognized \$3,560,858 as revenue "with donor restrictions" in 2023 and recorded \$1,841,994 as refundable advances liability in the Statement of Financial Position as of December 31, 2023. Total LSC refundable advances at December 31, 2023 is reported as \$2,841,994 representing \$1,841,994 of 2023 LSC Basic Field Grant Award and \$1,000,000 of 2022 LSC Basic Field Grant Award.

#### **Net Assets**

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Without Donor Restrictions. Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, net assets for an operating reserve and for the building of a new office in Pacoima, and staff training and development.

With Donor Restrictions. Net assets subject to donor (or certain grantor) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

### Contributions and Pledges Receivable

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at fair value, which is measured as the present value of their future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Amortization of the discount is included in contribution revenue. Conditional promises to give are not included as support until the conditions are substantially met.

### **Grant Funding**

NLSLA receives multi-year grant funding from various sources, which, in accordance with generally accepted accounting principles, are recorded in the period received or pledged. However, expenditures related to these grants can occur over several years. As a result, timing differences are created which can have an effect on changes in net assets.

### NOTES TO FINANCIAL STATEMENTS

## 2. Summary of Significant Accounting Policies, continued

### **Grants Receivable**

Grants receivable are receivables from government entities and other organizations. No allowance for doubtful accounts has been provided as the amounts earned are deemed collectible for services rendered.

### **Investments**

NLSLA values its investments at fair value. Unrealized gains or losses (including investments bought, sold, and held during the year) are reflected in the Statement of Activities as gain (loss) on investments. Short-term highly liquid money market deposits and certificate of deposits that are not used for operations are treated as investments.

NLSLA invests in various investment securities. Investment securities are exposed to various risks, such as interest rate, market, and credit risks. Market risks include global events which could impact the value of investments securities, such as a pandemic or international conflict. Due to the level of risk associated with certain investments securities, it is at least reasonably possible that change in the values of investments securities will occur in the near term and that such changes could materially affect the amounts reported in the statement of financial position.

### Fair Value Measurement

Generally accepted accounting principles provide guidance on how fair value should be determined when financial statement elements are required to be measured at fair value. Valuation techniques are ranked in three levels depending on the degree of objectivity of the inputs used with each level:

Level 1 inputs - quoted prices in active markets for identical assets

Level 2 inputs - quoted prices in active or inactive markets for the same or similar assets

Level 3 inputs - estimates using the best information available when there is little or no market

NLSLA is required to measure donated services and pledged contributions at fair value. The specific techniques used to measure fair value for these financial statement elements are described in the notes below that relate to each element.

NOTES TO FINANCIAL STATEMENTS

## 2. Summary of Significant Accounting Policies, continued

### Concentration of Credit Risks

NLSLA places its temporary cash investments with high credit, quality financial institutions. At times, such investments may be in excess of the Federal Deposit Insurance Corporation insurance limit. NLSLA has not incurred losses related to these investments.

The grants and other receivables balance outstanding at December 31, 2023 and 2022 consists primarily of government contract and grant receivables due from county, state, and federal granting agencies. Concentration of credit risks with respect to these receivables is limited, as the majority of NLSLA's receivables consist of earned fees from contract programs granted by governmental agencies.

Approximately 70% and 81% of NLSLA's total revenue was derived from government contracts for the years ended December 31, 2023 and 2022, respectively. Additionally, for the years ended December 31, 2023 and 2022, revenue from one government funding source was approximately 13% and 18% of total revenue, respectively.

## Property and Equipment

Property and equipment are recorded at cost if purchased or at fair value at the date of donation if donated. Maintenance and repair costs are charged to expense as incurred. Property and equipment are capitalized if the cost of an asset is greater than or equal to five thousand dollars and the useful life is greater than one year.

The provision for depreciation or amortization is computed using the straight-line method over the estimated useful lives of the related assets, and are as follows:

Building	18 to 27 years
Building improvements	5 to 27 years
Furniture	5 to 7 years
Equipment	3 to 10 years
Computer hardware	3 to 5 years
Computer software	3 to 5 years

Property and equipment acquired with federal funds or LSC funds are considered to be owned by NLSLA while used in the program or in future authorized programs. However, funding sources have reversionary interest in these assets as well as the determination of use of any proceeds from the sale of these assets.

### **Attorney Fees and Costs**

Attorney fees and costs support result from reimbursement of litigation costs awarded by the court because of favorable resolutions. Because of the uncertainty surrounding the receipt of such funding, NLSLA recognizes this support in the period in which the cash is received and the related case is ultimately resolved.

NOTES TO FINANCIAL STATEMENTS

## 2. Summary of Significant Accounting Policies, continued

### **Donated Materials and Services**

Contributions of donated non-cash assets are measured on a non-recurring basis and recorded at fair value in the period received. Contributions of donated services that create or enhance non-financial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are measured on a non-recurring basis and recorded at fair value in the period received. NLSLA has received significant contributions of non-cash legal services. The value of contributed legal services and donated goods meeting the requirement of recognition in the financial statements was \$1,694,022 and \$1,602,146 for the years ended December 31, 2023 and 2022, respectively. There were no donor-imposed restrictions on the donated services and were used entirely for program services and shown on the Statement of Functional Expenses.

## **Clients' Trust Deposits**

NLSLA holds funds in trust for its clients relating to settlements awarded by the courts and deposits held for filing and other fees. The balance of such accounts is included as both an asset and a liability of NLSLA because NLSLA has a fiduciary responsibility to account for such funds. While such amounts are included in the financial statements, they are separate from the assets and liabilities of NLSLA. As of December 31, 2023 and 2022, clients' trust deposits of \$425,391 and \$1,084,466, respectively, were included in cash.

### Leases

NLSLA applies Accounting Standards Codification ("ASC") 842, Leases, in determining whether an arrangement is or contains a lease at the lease inception. An arrangement is considered to include a lease if it conveys the right to control the use of identified property, plant or equipment for a period of time in excess of twelve months in exchange for consideration. NLSLA defines control of the asset as the right to obtain substantially all of the economic benefits from use of the identified asset as well as the right to direct the use of the identified asset. NLSLA further determines all the existing leases are operating leases, which are included in Right-of-Use ("ROU") assets and lease liabilities in the Statement of Financial Position.

ROU assets represent NLSLA's right to use leased assets over the term of the lease. Lease liabilities represent NLSLA's contractual obligation to make lease payments and are measured at the present value of the future lease payments over the lease term. ROU assets and lease liabilities reflect the present value of the future minimum lease payments over the lease term, and ROU assets also include prepaid or accrued rent. Operating lease expense is recognized on a straight-line basis over the lease term. NLSLA does not report ROU assets and leases liabilities for its short-term leases (leases with a term of 12 months or less). Instead, the lease payments of those leases are reported as lease expense on a straight-line basis over the lease term.

NOTES TO FINANCIAL STATEMENTS

## 2. Summary of Significant Accounting Policies, continued

### **Income Taxes**

NLSLA is exempt from taxation under Internal Revenue Code Section 501(c)(3) and California Revenue and Taxation Code Section 23701(d). In addition, NLSLA has been determined by the Internal Revenue Service and the Franchise Tax Board not to be a "private foundation" within the meaning of Section 509(a) of the Internal Revenue Code and Section 23709 of the Taxation Code.

Generally accepted accounting principles provide accounting and disclosure guidance about positions taken by an organization in its tax returns that might be uncertain. Management has considered its tax positions and believes that all of the positions taken by NLSLA in its federal and state exempt organization tax returns are more likely than not to be sustained upon examination. NLSLA's returns are subject to examination by federal and state taxing authorities, generally for three and four years, respectively, after they are filed.

## **Functional Allocation of Expenses**

Costs of providing NLSLA's programs and other activities have been presented in the Statements of Functional Expenses. During the year, such costs are accumulated into separate groupings as either direct or indirect. Indirect or shared costs are allocated among program and support services by a method that best measures the relative degree of benefit.

### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect reported amounts of assets, liabilities, revenues, and expenses as of the date and for the period presented. Actual results could differ from those estimates.

## **Subsequent Events**

Management has evaluated subsequent events through April 25, 2024, the date which the financial statements were available for issue. No events or transactions have occurred during this period that appear to require recognition or disclosure in these financial statements.

NOTES TO FINANCIAL STATEMENTS

## 3. Liquidity and Availability of Resources

NLSLA monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds.

NLSLA has a goal to maintain financial assets, which consist of cash and short-term investments, on hand to meet 90 days of normal operating expenses, which are, on average, approximately \$4,800,000. NLSLA has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

As of December 31, 2023 and 2022, NLSLA had \$13,667,626 and \$10,890,359, respectively, of financial assets available within one year of the statement of financial position date to meet general expenditures, consisting of the following:

	<u>2023</u>	<u>2022</u>
Cash	\$ 2,249,115	\$ 3,042,216
Grants and other receivables	6,140,921	4,341,561
Pledges receivable	43,112	3,185
Investments	<u> 15,629,104</u>	<u>5,017,967</u>
	24,062,252	12,404,929
Less:		
Board designated	(10,238,034)	(1,044,977)
Net assets with purpose restrictions	(156,592)	(469,593)
	<b>\$ 13,667,626</b>	\$10,890,359

None of the financial assets are subject to donor or other contractual restrictions that would make them unavailable for general expenditures within one year of the statement of financial position date. The pledges receivable is subject to implied time restrictions but are expected to be collected within one year.

In addition to financial assets available to meet general expenditures over the next 12 months, NLSLA operates within a balanced budget and anticipates collecting sufficient revenue to cover general expenditures. Refer to the Statement of Cash Flows which identifies the sources and uses of NLSLA's cash and shows positive cash for years ended December 31, 2023 and 2022.

NLSLA has various sources of liquidity at its disposal. As part of its liquidity management plan, NLSLA invests cash in excess of daily requirements in short-term investments, certificates of deposits, money market funds, and treasury bonds. As further described in Note 9, NLSLA also has a revolving line of credit with a bank in the amount of \$1,000,000, which it could draw upon in the event of an unanticipated liquidity level.

NOTES TO FINANCIAL STATEMENTS

## 4. Pledges Receivable

Unconditional promises to give (pledges receivable) that are expected to be collected in future years are measured on a non-recurring basis at the date of the pledge. All pledges are valued at estimated fair value at December 31, 2023. NLSLA establishes an allowance for doubtful accounts, which is determined by considering a number of factors, including the length of time pledges receivable are past due, and the pledgers' current ability to pay its obligation owed to NLSLA. The allowance for doubtful accounts at December 31, 2023 and 2022 was \$0 and \$10,000, respectively. Total pledges receivable at December 31, 2023 and 2022 of \$43,112 and \$3,185, respectively, are expected to be collected within one year and are as follows:

	<u>2023</u>	2022
Pledges receivable, gross	\$43,112	\$13,185
Less: allowance for doubtful accounts	<del>_</del>	<u>10,000</u>
Pledge receivable, net	<u>\$43,112</u>	\$ 3,18 <u>5</u>

### 5. Investments

Investments at December 31, 2023 and 2022 consist of the following:

	2023	2022
Treasury bonds	\$15,161,300	\$ -
Money market	234,148	1,696,767
Certificates of deposit	<u>233,656</u>	3,321,200
-	<u>\$15,629,104</u>	<b>\$5,</b> 017,967

## 6. Property and Equipment

Property and equipment at December 31, 2023 and 2022 consist of the following:

<u>December 31, 2023</u>	<u>LSC</u>	Non-LSC	<u>Total</u>
Land	\$ 111,848	\$ 137,965	\$ 249,813
Building improvements	1,923,583	1,922,714	3,846,297
Building	1,666,294	219,020	1,885,314
Equipment	8,588		8,588
Furniture	266,040	100,366	366,406
Computer software	96,400	<u>76,950</u>	<u>173,350</u>
-	4,072,753	2,457,015	6,529,768
Less: accumulated depreciation	<u>(2,856,795</u> )	(1,724,964)	<u>(4,581,759</u> )
	\$ 1,215,958	\$ 732,051	\$ 1,948,009

### NOTES TO FINANCIAL STATEMENTS

## 6. Property and Equipment, continued

<u>December 31, 2022</u>	<u>LSC</u>	Non-LSC	<u>Total</u>
Land	\$ 111,848	\$ 137,965	\$ 249,813
Building improvements	1,923,583	1,922,714	3,846,297
Building	1,666,294	219,020	1,885,314
Equipment	157,773		157,773
Furniture	245,306	100,366	345,672
Computer software	105,650	7,501	113,151
Computer hardware	40,621		40,621
	4,251,075	2,387,566	6,638,641
Less: accumulated depreciation	(2,873,281)	(1,631,537)	<u>(4,504,818</u> )
_	\$ 1,377,794	\$ 756,029	\$ 2,133,823

Depreciation expense for the years ended December 31, 2023 and 2022 was \$275,997 and \$274,419, respectively.

### 7. Accrued Liabilities

Accrued liabilities at December 31, 2023 and 2022 consist of the following:

	<u>2023</u>	<u>2022</u>
Accrued vacation	\$ 837,156	\$ 695,248
Clients' trust deposits (Note 2)	425,391	1,084,466
Other liabilities	<u>55,551</u>	85,859
	\$1,318,098	\$1.865.573

## 8. Accrued Unemployment Liability

NLSLA has elected to be self-insured for the purposes of California State Unemployment Insurance. The accrued unemployment liability at December 31, 2023 and 2022, of \$183,901 and \$155,207, respectively, represents estimated future claims arising from payroll paid through those year ends. Unemployment expense for the years ended December 31, 2023 and 2022 was \$20,842 and \$45, respectively.

### 9. Line of Credit

NLSLA has a 3-year term revolving line of credit, with a bank, in the amount of \$1,000,000, secured by real property, with a variable prime rate, with a floor rate of 7%, and will expire on February 28, 2026. There was no outstanding balance at December 31, 2023 and 2022.

NOTES TO FINANCIAL STATEMENTS

## 10. Right-of-Use Assets and Liabilities - Operating Leases

NLSLA evaluated current contracts to determine which met the criteria of a lease. The ROU assets represent NLSLA's right to use underlying assets for the lease term, and the lease liabilities represent NLSLA's obligation to make lease payments arising from these leases. The ROU assets and lease liabilities, all of which arise from operating leases, were calculated based on the present value of future lease payments over the lease terms. NLSLA used the rate implicit in the lease if it is determinable. When the rate implicit in the lease is not determinable, NLSLA uses the incremental borrowing rate at the lease commencement date to determine the present value of the future lease payments. Lease terms may include renewal or extension options to the extent they are reasonably certain to be exercised. Lease expense is recognized on a straight-line basis over the lease term.

NLSLA's operating leases consist primarily of equipment leases and real estate leases for office spaces located in El Monte and Pacoima, California. The current equipment leases do not have an option to renew whereas the real estate lease for the El Monte office space includes two three-year options to renew, of which one of the options is reasonably certain to be exercised. The real estate lease for the Pacoima office space includes a one-year option to renew, which is reasonably certain to be exercised. Therefore, the payments associated with the extension are included in the ROU asset and the lease liability recognized as of December 31, 2023.

Cash paid for operating leases for the year ended December 31, 2023 was \$339,831. There were no noncash investing and financing transactions related to leasing other than the transition entry described in Note 2.

The weighted average of remaining lease terms and weighted average of discount rate for operating leases as of December 31, 2023 were 3.3 years and 5.33%, respectively.

Future maturities of lease liabilities as of December 31, 2023, is as follows:

Year ending December 31,	
2024	\$ 335,331
2025	335,416
2026	237,245
2027	76,301
2028	57,226
Total lease payments	1,041,519
Less: present value discount	(91,717)
-	\$ 949,802

The underlying ROU assets related to the above liability is as follows:

ROU assets balance at January 1, 2023	\$ 954,786
Add: ROU assets	384,746
Less: amortization of lease	(299,608)
Less: lease termination	(107,856)
ROU assets balance at December 31, 2023	\$ 932,068

NOTES TO FINANCIAL STATEMENTS

## 10. Right-of-Use Assets and Liabilities - Operating Leases, continued

Rent and equipment lease expense under operating leases for the years ended December 31, 2023 and 2022 was \$355,752 and \$355,929, respectively.

## 11. Commitments and Risks

### **Contracts**

NLSLA's grants and contracts are subject to inspection and audit by the appropriate governmental funding agency. The purpose is to determine whether program funds were used in accordance with their respective guidelines and regulations. The potential exists for disallowance of previously funded program costs. The ultimate liability, if any, which may result from these governmental audits cannot be reasonably estimated and, accordingly, NLSLA has no provisions for the possible disallowance of program costs on its financial statements.

### 12. Net Assets With Donor Restrictions

Net assets with donor restrictions at December 31, 2023 and 2022 consist of the following:

	2023	2022
Purpose restrictions:		
Health advocacy fund	\$ 12,217	\$309,782
Other	144,375	<u> 159,811</u>
	<u>\$156,592</u>	\$469 <b>,</b> 593

For the years ended December 31, 2023 and 2022, net assets released from purpose restrictions were as follows:

	2023	2022
Satisfaction of purpose restriction:		
Legal services	<b>\$4,640,457</b>	\$4,815,078
Health advocacy fund	330,108	-
Other	40,436	193,266
	<u>\$5,011,001</u>	\$5,008,344

## **Board Designated Assets**

In 2023, NLSLA Board of Directors designated \$9,965,240 in funds including allocated interest income for various board designated purposes, and spent \$772,183 of board designated assets towards the Pacoima Justice and Job Training Center. Total Board Designated Assets for the years ended December 31, 2023 and 2022 were \$10,238,034 and \$1,044,977, respectively.

NOTES TO FINANCIAL STATEMENTS

## 12. Net Assets With Donor Restrictions, continued

	2023	2022
Pacoima Justice and Job Training Center	\$ 8,883,355	\$1,044,977
Kamenir Health Advocacy Fund	1,023,812	-
Staff Training and Development	330,867	
	\$10,238,034	\$1,044,977

### 13. Fair Value Measurements

The table below presents the transactions measured at fair value on a non-recurring basis at December 31, 2023:

	<u>Level 1</u>	Level 2	Level 3	<u>Total</u>		
Donated services	\$ -	\$1,694,022	\$ -	\$1,694,022		
Pledged contributions - new			43,112	43,112		
	\$ -	\$1,694,022	\$43,112	<b>\$1,737,134</b>		

The table below presents the transactions measured at fair value on a non-recurring basis at December 31, 2022:

	Lev	el I	Level 2	Level 3	<u> 1 otal</u>		
Donated services	\$	-	\$1,602,146	\$ -	\$1,602,146		
Pledged contributions - new	<u> </u>			3,185	3,185		
	\$		<u>\$1,602,146</u>	<u>\$3,185</u>	<b>\$1,605,331</b>		

The fair value of donated services has been measured on a non-recurring basis using quoted prices for similar assets in inactive markets (Level 2 inputs).

The fair value of pledged contributions – new is measured on a non-recurring basis based on the value provided by the donor at the date of pledge (Level 3 inputs).

## 14. Employee Retention Credit

The Coronavirus Aid, Relief, and Economic Security Act ("CARES Act") provides an employee retention credit ("ERC"), which is a refundable tax credit against certain employment taxes of up to \$5,000 per employee for eligible employers. The tax credit is equal to 50% of qualified wages paid to employees during a quarter, capped at \$10,000 of qualified wages per employee through December 31, 2020. Additional relief provisions were passed by the United States government, which extend and slightly expand the qualified wage caps on these credits through September 30, 2021. Based on these additional provisions, the tax credit was 70% of qualified wages paid to employees during a quarter, and the limit on qualified wages per employee was increased to \$10,000 of qualified wages per quarter. During the fiscal year December 31, 2023, NLSLA qualified for the tax credit under CARES Act and recorded \$3,552,330 as revenue.

In July 2023, NLSLA received payments in the amount of \$3,552,330 related to the ERC, which includes interest income in the amount of \$149,897.

NOTES TO FINANCIAL STATEMENTS

## 15. Employee Benefit Plan

Retirement benefits are provided to employees under a non-contributory, non-qualified tax deferred annuity pension plan. Under the plan, NLSLA contributes an amount equal to 3% of each participant's annual compensation for employees with less than five years of service, 6% for employees with more than five years and up to ten years of service, and 9% for employees with more than ten years of service. There are no past service costs associated with the plan, and employees are fully vested for all contributions on their behalf. Total contributions were \$755,684 in 2023 and \$678,531 in 2022, respectively.

## 16. Government Contracts

Government contracts for the years ended December 31, 2023 and 2022 consist of the following:

	2023	2022
Legal Services Corporation	\$ 4,571,010	\$ 4,686,959
Shriver Housing Project – Los Angeles	2,996,065	3,283,634
County of Los Angeles – Self Help Centers	2,638,218	2,572,836
LAC DHS MLCP - Whole Person Care	1,975,800	1,673,287
Interest on Lawyers Trust Account	1,589,710	991,100
LSTF – EAF Homelessness	1,428,053	1,119,830
County of Los Angeles – CalWORKs DVSS	1,075,460	1,046,404
Equal Access Partnership	1,055,924	489,076
Equal Access to Justice	990,140	1,623,930
County Stay Housed – Liberty Hill/LAFLA	847,685	530,331
LSTF - HP 4 BAILA	787,355	-
City of LA – Stay Housed	658,868	560,496
LAHSA Homelessness	638,133	544,664
DMHC Consumer Assistance Program	615,086	597,001
DHCS CCHI	453,630	120,074
DHCS MMOP	395,225	-
MHSA Innovation	297,253	303,050
LSTF – Consumer Debt	242,485	-
DVSS American Rescue Plan (ARP)	229,064	35,854
CAA2JC - Innovations Grant	223,399	176,601
California Office of Emergency Services –		
Victims of Crime Act	216,264	217,330
County of Los Angeles – CSBG BUILD	210,410	95,410
Covered California	204,345	177,691
LAC BOS D3	198,563	1,438
CAL OES Victim Advocacy (UV)	194,826	-
Family Empowerment & Economic Legacy (FEEL) (CSI)	170,943	-
LACDA Bringing Families Home	151,416	-
Impact-City of LA Reentry	146,644	113,189
Olive View – Trauma Recovery Center	136,056	130,059
LAC DHS - AV DOORS	113,696	-
CAL CRG (CSI)	106,971	62,135

## NOTES TO FINANCIAL STATEMENTS

## 16. Government Contracts, continued

CAL LISTOS Target	98,960	53,620
HCD – Mobile Home	88,350	61,692
DMHC CCI	82,495	296,964
CDSS CARE Stop The Hate	77,039	54,041
City of LA - Mayor's Fund	53,375	-
LSC Technology Initiative Grant	45,284	59,865
Children's Outreach Enrollment Utilization and Retention		
Training Grant	33,375	43,236
LSC 2023 PBIF Planning Grant	24,163	-
City of Pomona - Clinics	20,514	69,746
Pacoima Community Transit Oriented Development (TOD)	16,463	-
City of Baldwin Park	10,228	21,419
County of Los Angeles – CSBG CARES	-	74,323
LSC – Disaster Relief	-	68,253
HTA CSI Accelerator		4,712
	<u>\$26,108,943</u>	<u>\$21,960,250</u>

## 17. Private Attorney Involvement

LSC requires that an amount equal to 12.5% of its current grant be utilized for private attorney involvement ("PAI"). NLSLA's PAI requirement and the related expenses during the year ended December 31, 2023 are summarized as follows:

Support:	
LSC basic grant	\$5,402,852
	<u>x 12.5%</u>
PAI requirement	\$ 675,357
Expenses:	
Personnel salaries:	
Lawyers, paralegals, clerical, and administrative staff	\$ 602,414
Employee benefits	171,507
Occupancy	30,570
Office expense	16,518
Telephone and Network	15,263
Professional fees	14,044
Software and Equipment rental and maintenance	14,001
Insurance	5,837
Library maintenance	3,234
Other	699
Travel and training	631
Litigation	241
Meeting and events	187
Dues and subscriptions	15
•	<u>\$ 875,161</u>
Net PAI expenses (over) the requirement threshold	<u>\$(199,804</u> )



## SCHEDULE OF REVENUE, SUPPORT, EXPENSES, AND CHANGES IN NET ASSETS FOR LEGAL SERVICES CORPORATION FUNDS For the year ended December 31, 2023

		Basic Field Grant	(	Carryover	I	SC TIG	L	SC PBIF		Property	Total
Revenue and support											 
Government contracts	\$	3,560,858	\$	1,010,152	\$	45,284	\$	24,163	\$	-	\$ 4,640,457
Attorney fees and costs		79,122									79,122
Income from investments		56,111									56,111
Rental income		38,916	_								 38,916
Total revenue and support		3,735,007	_	1,010,152		45,284		24,163	_	-	 4,814,606
Expenses											
Salaries and wages		2,386,553		675,687		34,407		5,269			3,101,916
Payroll taxes and employee benefits		670,680		202,706		10,119		1,504			885,009
Total personnel costs		3,057,233		878,393	-	44,526		6,773		-	3,986,925
Professional fees		148,430		36,278		340		17,135			202,183
Depreciation										182,570	182,570
Occupancy		131,619		32,905				79			164,603
Office supplies and expense		86,714		21,679		33		52			108,478
Software lease and equipment rental		73,423		19,106		385		37			92,951
Travel and training		69,344						23			69,367
Telephone		52,071		13,018				29			65,118
Insurance		22,357		5,589				17			27,963
Miscellaneous		21,193						18			21,211
Litigation		17,780									17,780
Meetings and events		16,545									16,545
Library maintenance		12,737		3,184							15,921
Dues and subscriptions		4,740									4,740
Special events		87									87
Capital purchases	_	20,734								(20,734)	 
Total expenses		3,735,007		1,010,152		45,284		24,163		161,836	 4,976,442
Change in net assets		-		-		-		-		(161,836)	(161,836)
Net assets, beginning of year				-					_	1,377,794	 1,377,794
Net assets, end of year	\$	-	\$	-	\$	-	\$	-	\$	1,215,958	\$ 1,215,958
Refundable advances, end of year	\$	1,841,994	* \$	1,000,000	\$	-	\$	-	\$	-	\$ 2,841,994

<sup>\*</sup> In accordance with LSC Program Letter 23-2, unearned LSC grant award is recorded in the Statement of Financial Position as refundable advances. The 2023 LSC basic field grant award is \$5,402,852, of which NLSLA recognized \$3,560,858 as revenue "with donor restrictions" in 2023 and recorded \$1,841,994 as refundable advances liability in the Statement of Financial Position as of December 31, 2023.

In accordance with 45 CFR Section 1628, NLSLA received approval from LSC to waive the 10% ceiling on the December 31, 2022 LSC fund balance. The LSC fund balance as of December 31, 2022 was \$2,010,152 and of that amount \$1,010,152 was recognized as revenue "with donor restrictions" in 2023 and expended in 2023 per approval from LSC. The remaining \$1,000,000 is reserved for 2024 operations in accordance with the approval from LSC.

Total LSC refundable advances at 12/31/2023 is reported as \$2,841,994 representing \$1,841,994 of 2023 LSC Basic Field Grant Award and \$1,000,000 of 2022 LSC Basic Field Grant Award.

Total LSC Basic Field Grant revenue earned in 2023 is \$4,571,010 and is comprised of \$3,560,858 from the 2023 award and \$1,010,152 from the 2022 award.

<sup>\*\*</sup> The 2022 LSC basic field grant award was \$4,697,790, of which NLSLA recognized \$2,687,638 as revenue "with donor restrictions" in 2022 and recorded \$2,010,152 as refundable advances liability in the Statement of Financial Position as of December 31, 2022.

## SCHEDULE OF REVENUE, SUPPORT, AND EXPENSES BY GRANT For the year ended December 31, 2023

	Federal		State		Local	Foundations	Other	Plant	Total	
Revenue and support						-				
Government contracts (Note 16)	\$ 4,811,	399 \$	11,998,840	\$	9,298,704	\$ -	\$ -	\$ -	\$	26,108,943
Contributions						57,543	7,484,640			7,542,183
Other revenue						675,000	2,955,053			3,630,053
Donated materials and services (Note 2)							1,694,022			1,694,022
Foundations						658,797	2,000			660,797
Income from investments	56,	111				23,812	397,360			477,283
Attorney fees and costs	79,	122					253,207			332,329
Fellowship income							205,517			205,517
Special events							178,369			178,369
Rental income	38,	916					30,636			69,552
Gain on lease termination							9,356			9,356
Total revenue and support	4,985,	548	11,998,840		9,298,704	1,415,152	13,210,160			40,908,404
Expenses										
Salaries and wages	3,180,	650	6,499,676		5,078,632	471,249	635,651			15,865,858
Payroll taxes and employee benefits	907,		1,878,312		1,461,425	134,307	131,209			4,512,810
Total personnel costs	4,088,		8,377,988		6,540,057	605,556	766,860	-		20,378,668
Sub-grants	59,	000	2,640,609		2,244,064					4,943,673
Donated materials and services							1,694,022			1,694,022
Professional fees	202,	556	300,704		62,354	7,769	983,187			1,556,570
Occupancy	167,		201,583		134,055	14,921	155,151			673,439
Office supplies and expense	110,		90,349		79,088	8,855	39,018			327,443
Software leases and equipment rental	94,		103,661		62,476	7,700	38,436			306,300
Telephone	66,		121,944		90,700	11,385	5,505			296,141
Depreciation	,		, ,		,	,	.,	275,997		275,997
Travel and training	69.	488	79,260		28,330	2,441	7,451	,		186,970
Special events	**,	87	,			=,	154,521			154,608
Insurance	29.	546	42,279		37,224	3,525	3,346			116,020
Dues and subscriptions		741	87,638		696	43	14,469			107,587
Miscellaneous		865	12,542		10,922	1,558	50,311			97,198
Meetings and events		546	16,443		510	349	50,945			84,793
Direct client assistance	,		,		60,210	17,591				77,801
Litigation	17.	780	33,449		21,076	613				72,918
Library maintenance		402	23,662		20,873	1,787	872			63,596
Capital purchases		734	69,450		20,070			(90,184)		-
Total expenses	4,985,	548	12,201,561		9,392,635	684,093	3,964,094	185,813		31,413,744
Revenue and support over (under) expenses	\$	- \$	(202,721)	\$	(93,931)	\$ 731,059	\$ 9,246,066	\$ (185,813)	\$	9,494,660